



XXIX COPINAVAL 2025

Pan-American Congress of Naval Engineering,
Maritime Transport and Port Engineering

Fairs: ExpoPORTHUB & ExpoMARINE

Set. 29 to Oct. 03, 2025

CD Lima City Convention Center
Peruvian College of Engineers

copinaval.com

*Join those transforming the future of the Naval
Industry, Maritime Transport, and Port Engineering
in the Americas!*

PRESENT AND ORGANIZE:



CONSEJO DEPARTAMENTAL
LIMA

SUPPORTED BY:



UTEC
UNIVERSIDAD DE INGENIERÍA
Y TECNOLOGÍA



WITH THE AUSPICES OF:



Naval Architecture and
Shipbuilding



Sustainable Offshore
Oil & Gas



Ship maintenance and
Repair



Marine Renewable
Energy



Smart Cities and
Ports



Development of Amazonian Inland
Waterways



Yachting
Industry



Ship
Recycling



Aquaculture and
Fishing



Naval and Oceanic Engineering
Education



Maritime
Suppliers



Maritime
Transport



Defense &
Cybersecurity



Naval Maintenance
Management



Digitalization of the Maritime
Industry



The future of marine propulsion
Hydrogen



XXIX COPINAVAL²⁰²⁵

Promoting Employability, Clusters, and Innovation in Naval Engineering, Maritime Transport, and Port Engineering in the Americas

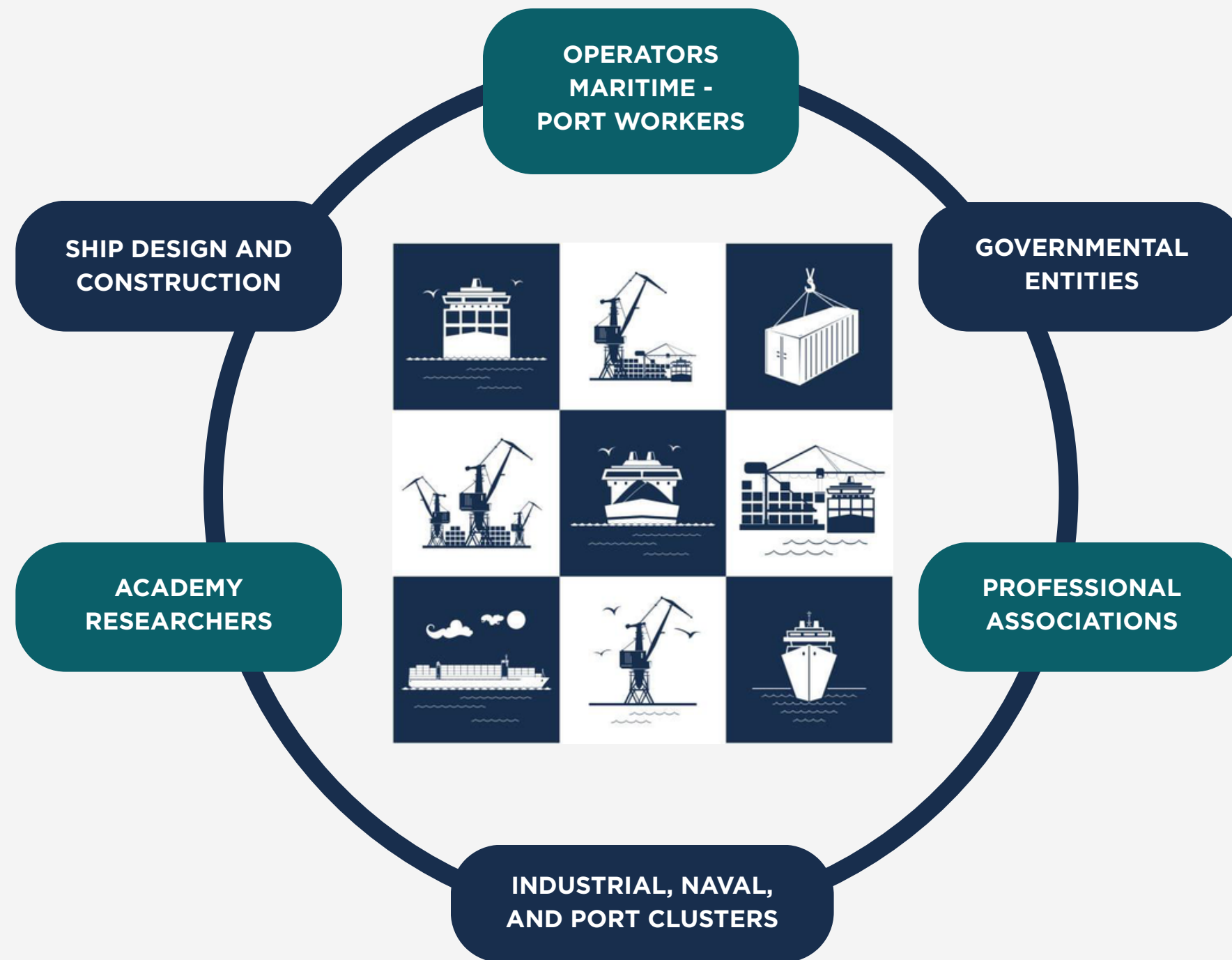
COPINAVAL 2025, a crucial initiative of the **College of Engineers of Peru (CIP) - Departmental Council of Lima and IPIN Americas Peru Chapter**, seeks to boost **employability**, energize naval engineering, maritime and port transport clusters, and foster innovation in the Americas. Its objective is the sustainable development of the sector through inter-institutional collaboration.

The Executive Board for the Strengthening of the Naval Industry in Peru, established in July 2022 (RM No. 170-2022-EF/10), is fundamental to this drive. The CIP (Departmental Council of Lima and Callao) are active members, along with key ministries such as Economy and Finance, Defense, Production, Foreign Trade and Tourism, Energy and Mines, Transportation and Communications, and Environment, in addition to CEPLAN. Its task is to coordinate efforts to optimize the productivity, competitiveness, and financing of higher technical education, formulating national strategic plans that benefit the industry in the Americas.

COPINAVAL 2025 is an essential platform for these objectives. By bringing together experts, it facilitates knowledge exchange and networking. It thus contributes to strengthening professional capacities, developing solid clusters, and fostering innovation in naval engineering, maritime transport, and port engineering in the region.



WHO PARTICIPATES?



***Solutions for the entire value chain.
In one place!***

Why exhibit at ExpoPORTHUB and ExpoMARINE at COPINAVAL 2025?

Exhibiting at ExpoPORTHUB and ExpoMARINE is a key opportunity to boost your leadership and position your brand in the Naval, Maritime Transport, and Port Engineering industries of the Americas. Access significant opportunities through our exhibition, conferences, networking, and B2B/B2G business meetings.

Additionally, broaden your vision and connect at exclusive events such as the welcome cocktail reception, the Gala Dinner Recognizing Excellence in the Naval, Maritime, and Port Blue Economy, technical visits to Peruvian port terminals, national shipyards, and training centers for naval and ocean engineering engineers, and an immersive experience featuring world-leading Peruvian cuisine prepared by our host organizers. Connect, grow, and transform your future in Lima.

LEARN ABOUT THE PARTICIPATION OPTIONS



- ❖ Stands
- ❖ Official Sponsorships
- ❖ Advertising Spaces
- ❖ Additional Services



PARTICIPATE WITH YOUR STAND



FULLY EQUIPPED STAND

\$ 400 x m2 + VAT + TAX

From 4 m2

Includes:

- Two high-resolution views.
- Energy supply point.
- High-resolution graphic background.
- A table and two chairs, a trash can, and a counter.
- Warehouse (from 6 m2).



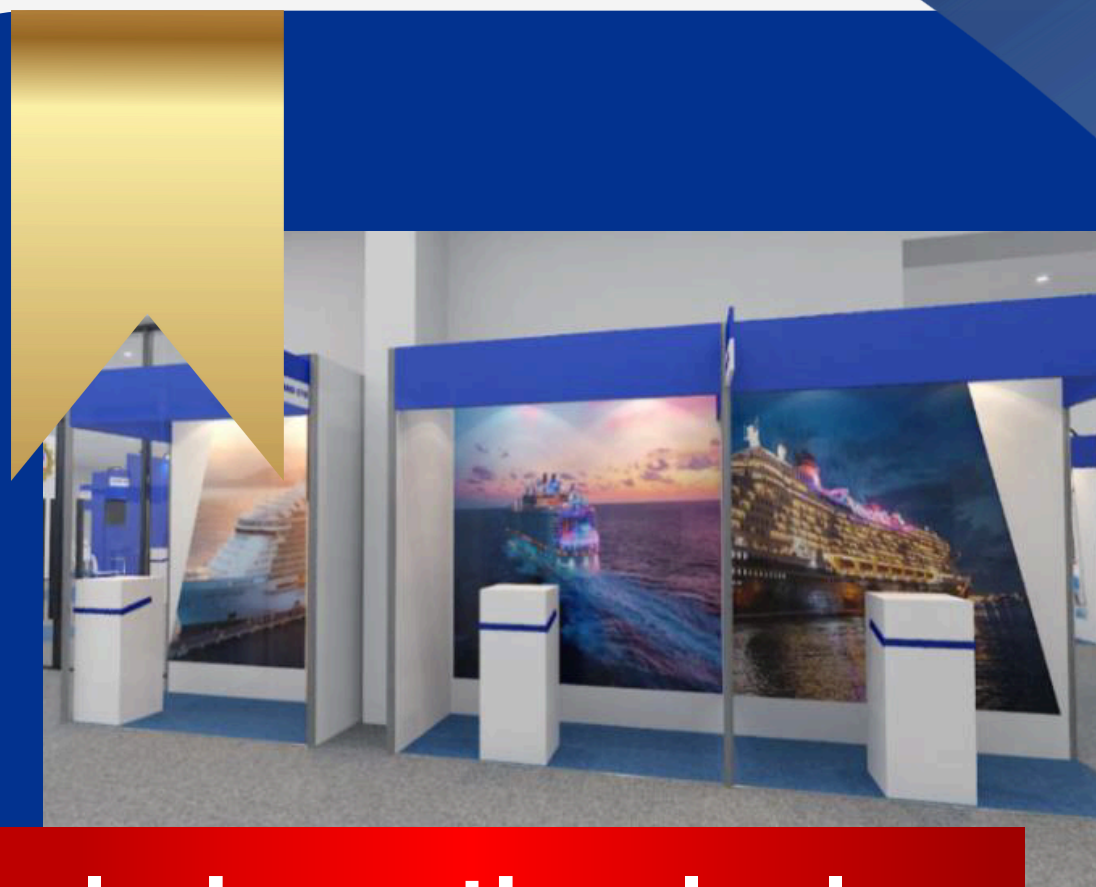
NET AREA

\$ 350 x m2 + VAT + TAX

From 30 m2

Includes:

- Floor matting in a color according to the display location.
- Power supply point.



Exclusive national sale

NAVAL AND PORT MSES ZONE

\$ 760 + VAT

Equipped stand of 2x1 m

Includes:

- Floor carpet color depending on the display location.
- Power: 50 watts/m2 at one electrical outlet.
- Graphic background.
- 1 high table and 2 chairs.



PARTICIPATE AS AN OFFICIAL SPONSOR



Note: Details of the auspices on the following sheet.



Exclusive!

MAIN SPONSOR
\$ 15,000 + VAT + TAX



SPONSORSHIP
From \$4,600 + VAT + TAX



INVITES
From \$ 2,340 + VAT + TAX



XXIX COPINAVAL - Simposios
Exhibitors:: \$ 2500 + VAT + TAX
Non-Exhibitors:: \$ 3000 + VAT + TAX



Social event
BLUE ECONOMY AWARDS NIGHT
Exhibitors:: \$ 2500 + VAT + TAX
Non-Exhibitors:: \$ 3000 + VAT + TAX



REPORTS FROM PERU AND OTHER COUNTRIES:

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ARQ. JOAO FLORES NEGREIROS
Director of Operations and Logistics
Phone: (+51 1) 983-529812
E-mail: logistica@copinaval.com

BENEFITS BY CATEGORY	MAIN SPONSOR	SPONSOR	INVITES
AVAILABLE SLOTS PER FAIR	1	3	5
DURING THE EVENT			
☐ A booth at EXPOPORTHUB or EXPOMARINE (*)	35 M2 - 31 M2	24 – 12 M2	10- 8 M2
☐ Mention of the company as official sponsor of the Fair during the inaugural day (2 times per fair)	YES	-	
☐ Merchandising or distribution of brochures (**)	YES	YES	YES
☐ Number of free invitations for the exhibition	50	30	20
☐ Number of invitations for the Inaugural and Closing Ceremonies of the XXIX COPINAVAL (***)	8	6	4
☐ Number of speakers in one of the six specialized SYMPOSIA of the XXIX COPINAVAL or Technical Conference	2	1	-
BRAND PRESENCE			
☐ Company image as official sponsor at the Inaugural Ceremony highlighting category	YES	SI	YES
☐ Company logo on the official website highlighting category	YES	SI	YES
☐ Company logo at the fair entrance highlighting category	YES	SI	YES
☐ Company logo as official sponsor at the congress and specialized symposium highlighting category	YES	SI	YES
☐ Company logo as sponsor in media outlets (IPIN AMERICAS, CD LIMA AND CALLAO, and others)	YES	SI	YES
☐ Corporate video displayed on networking area screens	YES	SI	YES
☐ Logo on the visitor registration form and accreditation badge	YES	SI	YES
☐ Company logo (alongside the event image) featured in the official invitation to the Opening Ceremony, according to sponsorship category	YES	SI	YES
SOCIAL MEDIA			
☐ Official sponsor welcome post on Instagram, X, and Facebook highlighting logo and sponsorship category	YES	YES	YES
☐ Official sponsor welcome post on LinkedIn highlighting logo and sponsorship category	YES	YES	YES
☐ A company news article published on the XXIX COPINAVAL website (content provided by the company)	YES	YES	YES
☐ Company video published on XXIX COPINAVAL's social media highlighting its participation (to be coordinated)	YES	YES	YES
☐ Company logo displayed alongside the event image in an informational mailing sent to the attendee database	YES	YES	YES
NET VALUES + IGV /\$ + TAX (The final price will depend on the stand area / Category)	\$ 15000	\$ 4600	\$ 2340

* Fully equipped stand according to the architectural design of the fair facilities / ** Clients will be responsible for producing their own advertising materials / *** Reserved seating

BENEFITS BY CATEGORY	XXIX COPINAVAL CONGRESS – SYMPOSIA	BLUE ECONOMY AWARDS NIGHT	WELCOME COCKTAIL
AVAILABLE SLOTS PER FAIR	6	6	4
DURING THE EVENT			
☐ Merchandising or brochure distribution (*)	YES	YES	YES
☐ Number of free invitations for the exhibition	10	10	10
☐ Number of invitations for the Opening and Closing Ceremonies of the XXIX COPINAVAL (**)	2	1	1
☐ Number of speakers in one of the six Specialized Symposia of the XXIX COPINAVAL or Technical Conference	1	-	-
☐ Number of Invitations for the BLUE ECONOMY AWARDS NIGHT	2	6	6
ABRAND PRESENCE			
☐ Company image displayed as an official sponsor during the Opening Ceremony, highlighting its sponsorship category	YES	-	
☐ Company logo displayed on the official website, highlighting its sponsorship category	YES	YES	YES
☐ Company logo displayed at the fair entrance, highlighting its sponsorship category	YES	YES	YES
☐ Company logo displayed as an official sponsor of the XXIX COPINAVAL and Specialized Symposium, highlighting its sponsorship category	YES	-	-
☐ Company mentioned as an official sponsor of the XXIX COPINAVAL, highlighting its sponsorship category	YES	-	-
☐ Company mentioned in panel announcement for one of the Specialized Symposia	YES	-	-
☐ Company mentioned as an official sponsor during the BLUE ECONOMY AWARDS NIGHT / COCKTAIL (***)	-	YES	YES
☐ Corporate video displayed on screens during the BLUE ECONOMY AWARDS NIGHT (***)	-	YES	YES
SOCIAL MEDIA			
☐ Official sponsor welcome post on Instagram, X, and Facebook highlighting logo and sponsorship category	YES	YES	YES
☐ Official sponsor welcome post on LinkedIn highlighting logo and sponsorship category	YES	YES	YES
☐ A company news article published on the XXIX COPINAVAL website (content provided by the company)	YES	YES	YES
☐ Publication of the company's video on XXIX COPINAVAL's social media highlighting participation (to be coordinated)	YES	YES	YES
☐ Company logo alongside event image in informational mailing sent to the attendee database	YES	YES	YES
NET VALUES+ IGV /\$ + TAX - EXHIBITORS	\$ 2500	\$ 3000	\$ 2000
NET VALUES + IGV /\$ + TAX - NON EXHIBITORS	\$ 3000	\$ 3500	\$ 2500

* Clients will be responsible for producing their own advertising materials / ** Reserved seating / *** Only one event per sponsor category

EXCLUSIVE ADVERTISING SPACES AND ADDITIONAL SERVICES AT THE XXIX COPINAVAL



ACCREDITATION MAIN ACCESS

\$ 1000 + VAT + TAX

Includes:

- Company logo in the accreditation section.
- Client provides design.



ADVERTISING FLAGS

\$ 2000 + VAT + TAX

Includes:

- 10 flags, 2x0.6 meters.
- High-resolution, full-color printing.
- Includes flagpole and stakes.
- Printed fabric remains the property of the customer.



ADVERTISING ON THE FLOOR

\$ 1000 + VAT + TAX

Includes:

- Initial message with company logo before beginning the tour in high-impact areas.
- Replicated at at least two intersections within the facility.



CHAIR COVERS MAIN AUDITORIUM

\$ 2000 + VAT+ TAX

Includes:

- 546 chair covers with company logo/branding starting from the front row.
- 3 days of use, including the official opening.



RIGHT TO LANYARD OFFICIAL EVENT LANYARD

\$ 1500 + VAT + TAX

Includes:

- Right for the company to provide a lanyard with its image or logo.



OFFICIAL BACKPACK

**\$ 2500+VAT+TAX
o 500 units**

Includes:

- Brand presentation
- Recognition in the final program.



USBs

**\$ 1500+VAT+TAX
o 500 units**

Includes:

- Brand presentation
- Recognition in the final program.



COFFEE BREAK

\$ 1500+VAT+TAX

Includes:

- The logo was displayed on Coffee Break tables during the conference on two occasions.



TECHNICAL TALK

\$ 200+VAT+TAX

Includes:

- 45-minute talk
- Room, screen, and audio provided



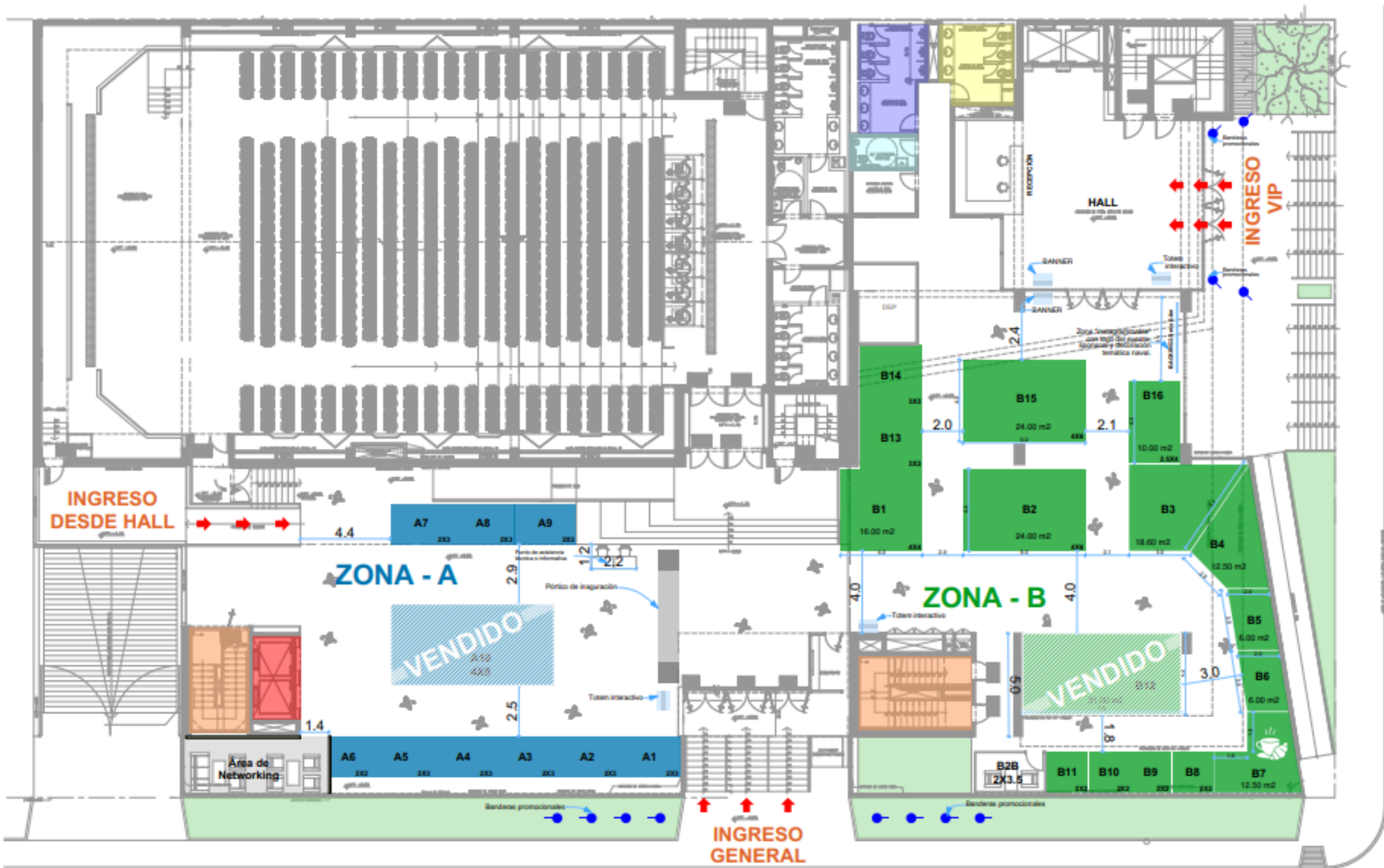
Note: Exclusive for exhibiting companies / All are recognized in the official program, you can insert promotion in the conference backpack and visual display on screens between sessions

EXPOPORTHUB FAIR MAP



CD Lima Convention
Center

Esplanade Area



LEYENDA

- ESCALERAS DE EMERGENCIA
- SS. HH VARONES
- SS. HH PERSONAS CON MOBILIDAD LIMITADA
- SS. HH MUJERES
- ASCENSORES (CA. BARCELONA)
- STANDS ZONA - A
- STANDS ZONA - B

STANDS ZONA - A			STANDS ZONA - B			STANDS COMPLEMENTARIOS		
TIPO MODULO	CANT.		TIPO MODULO	CANT.		TIPO MODULO	CANT.	
MODULO 2X2	01	AREA 4 m2	MODULO 2X2	04	AREA 4x4 m2	MODULO 2X3.5/3X3	01	AREA 7 m2
MODULO 2X3	08	AREA 6 m2	MODULO 2X3	02	AREA 6 m2	MODULO 12.5m2/COFFEE	01	AREA 12.5 m2
MODULO 4X8	01	AREA 32 m2	MODULO 3X3	02	AREA 9 m2			
			MODULO 2.5x4	01	AREA 10 m2			
			MODULO 12.5 m2	01	AREA 12.5 m2			
TOTAL PARCIAL	10		TOTAL PARCIAL	15		TOTAL PARCIAL	02	

STANDE ZONA - D			STANDE ZONA - E			STANDE COMPLEMENTARIOS	
TOTAL ESTACIONES	STANDE	AREA x (m ²)	TOTAL ESTACIONES	STANDE	AREA x (m ²)	TOTAL ESTACIONES	STANDE
ESTACIONES T23	07	AREA 2 m ²	ESTACIONES T23	15	AREA 2 m ²	ESTACIONES T24-COMPLETOS	01
ESTACIONES T25	01	AREA 2 m ²	ESTACIONES T24	01	AREA 2 m ²	ESTACIONES T25-ESTACIONES	02
ESTACIONES T26	01	AREA 10 m ²	ESTACIONES COMPLETOS	01	AREA 10 m ²	STANDE ESTACIONES COMPLETOS	02
			ESTACIONES T26 x 12 m ²	04	AREA 12 m ²		
			ESTACIONES T27	01	AREA 10 m ²		
			ESTACIONES T28	02	AREA 10 m ²		
			ESTACIONES T29	01	AREA 10 m ²		
TOTAL ESTACIONES	09		TOTAL ESTACIONES	25		TOTAL ESTACIONES	05
TOTAL ESTACIONES	34					TOTAL ESTACIONES	05

B2B & B2G Strategic Partnerships Forum

Naval Design & Shipbuilding
Logistics & Ports
Blue Shipowners



B2B & B2G Meetings

Maximizing Connections

Key Objectives Our meetings are designed to be highly productive, generating direct value and forging strategic connections.

Overall Goal of the Business Matchmaking Session

To boost and strengthen the naval and port industry of the Americas, fostering a sustainable Blue Economy with high employability. This is achieved by facilitating fleet renewal projects (for military, research, fishing, offshore, etc.) and generating concrete business opportunities that strengthen regional naval and port clusters.

Meeting Formats: B2B and B2G

B2G Meetings (Business-to-Government):

- **For Suppliers:** Present your capabilities, technologies, and innovative solutions to state entities. Secure opportunities in projects for fleet renewal and modernization (military, research, maritime security) and national development, boosting employability.
- **For Government:** Access the most advanced and strategic offerings. Identify qualified partners to modernize your fleet and infrastructure, boosting efficiency and security for a robust Blue Economy.



B2G Meetings (Business-to-Government):

- **For Suppliers:** Present your capabilities, technologies, and innovative solutions to state entities. Secure opportunities in projects for fleet renewal and modernization (military, research, maritime security) and national development, boosting employability.
- **For Government:** Access the most advanced and strategic offerings. Identify qualified partners to modernize your fleet and infrastructure, boosting efficiency and security for a robust Blue Economy.

Exclusive Benefit for Sponsors and Patrons of COPINAVAL

As part of their participation, sponsoring and patron companies will receive a package of three confirmed meetings within the Business Matchmaking Session. Upon registration, they will be provided with the complete list of Key Companies, allowing them to strategically schedule these meetings throughout the three days of the event.

B2B & B2G Meetings

This day focuses on the naval construction value chain, from conception to final assembly.

B2B:

- **Shipyards and repair yards:** Seeking partners, suppliers and clients for new build and modernisation projects.
- **Equipment manufacturers:** Companies that produce engines, naval electronics, navigation and safety equipment.
- **Material suppliers:** Supplying naval steel, coatings and other specialised materials.
- **Design and engineering offices:** Offering design and consultancy services for naval construction projects.
- **Co-producing shipyards:** Looking for national shipyards to establish strategic alliances and transfer technology.

B2G:

- **Navies and Ministries of Defence:** Seeking partners for fleet renewal with new vessels that meet the technical and operational requirements of the new geopolitical context and the Blue Economy. The objective is to find shipyards and consultancy firms that can support them throughout a vessel's entire life cycle, from conceptual design, contracting and fabrication, through commissioning and maintenance management, to its final disposal. They are also looking for key services such as inspection, quality control and cybersecurity.
- **Maritime and governmental authorities:** Entities that are looking for specialised vessels (scientific ships, coastguard) and technology for surveillance, control and support of the Blue Economy. Their interest also covers the life cycle management of these fleets.
- **Public companies and national shipyards:** Seeking co-producing shipyards or companies that specialise in analytical ship systems to optimise the performance and operations of their fleets at all stages.

Day 1: Naval Design and Shipbuilding



ASI SERA LA NUEVA BASE NAVAL DEL CALLAO - PLAN MAESTRO

Nuevo buque para la ciencia

Después de 47 años, Perú construye su primer buque científico.

Una inversión de **S/ 212 millones** que marca un hito en investigación marina.

Gobierno del Perú

Un Perú que crece unido

Perú PUNTE PERÚ



To register your interest, please email:
invitaciones@copinaval.com

B2B & B2G Meetings

This day connects key players to optimise the flow of goods through maritime terminals and waterways. The focus extends to the planning of bioceanic corridors, integrating multimodal transport with international trade to strategically connect the Atlantic and Pacific markets.

B2B

- **Major Cargo Generators & Logistics Operators:** Mining, agri-export and other large exporting companies, along with third-party logistics (3PL) operators, are seeking strategic partners to optimise the flow of **containerised and bulk cargo** along continental routes. This includes **multimodal, waterway and lake transport** operators, who are fundamental to integrating the supply chains that connect the oceans.
- **Port and Infrastructure Suppliers:** These companies provide high-tech equipment (terminal automation), advanced management software, and maintenance services, all of which are crucial for efficiency and security at the key points of these strategic corridors.

B2G

- **Port Authorities and Ministries of Transport:** With the vision of bioceanic corridors, they are seeking private investment and technology partners for modernisation and infrastructure concession projects. Their focus is on adapting ports to accommodate a new generation of vessels that comply with IMO decarbonisation standards and conventions such as **MARPOL** and **SOLAS**. They also seek to develop the necessary infrastructure for using new energy sources like **hydrogen and hybrid systems**.
- **Customs Agencies:** Interested in technology for the inspection and control of cargo at transit points, with the aim of improving the security and efficiency of the transnational flow of goods.

Day 2: Logistics & Ports



To register your interest, please email:
invitaciones@copinaval.com

B2B & B2G Meetings

This day focuses on shipowners (vessel owners) who are looking to modernise and make their fleets more efficient. The term "Blue Shipowners" refers to those who are leading the technological transition in the sector, whether they are large fleets or specialised vessels.

B2B

- **Fleet Owners:** Owners and managers of industrial fishing fleets, tugboats, cabotage transport vessels, passenger ships and other specialised service vessels. They are looking for solutions for operational efficiency, cost reduction and compliance with regulations.
- **Technology Suppliers:** Companies that offer hybrid propulsion systems for tugboats, fleet management software, route optimisation technology for cabotage vessels, and digital solutions for the predictive maintenance of fishing vessels.
- **Alternative Fuel Suppliers:** Suppliers of hydrogen, liquefied natural gas (LNG) or biofuels, who are looking to connect with shipowners willing to modernise their vessels to reduce their carbon footprint.
- **Financial and investment companies:** Institutions that are looking to finance the purchase of new eco-friendly vessels or the modernisation of propulsion systems in existing fleets.

B2G

- **Governmental and regulatory authorities:** Entities that supervise and establish specific regulations for industrial fishing, cabotage and tugboats. They are looking to collaborate with shipowners to implement and monitor sustainability and safety.
- **R&D bodies:** Agencies that offer research programmes for pilot projects on new propulsion technologies or on-board emissions capture systems, seeking partners from the private sector.
- **Public and municipal companies:** Entities that operate fleets of harbour tugboats or service vessels, looking for technology and efficiency solutions for their operations.

Day 3 :Blue Shipowners

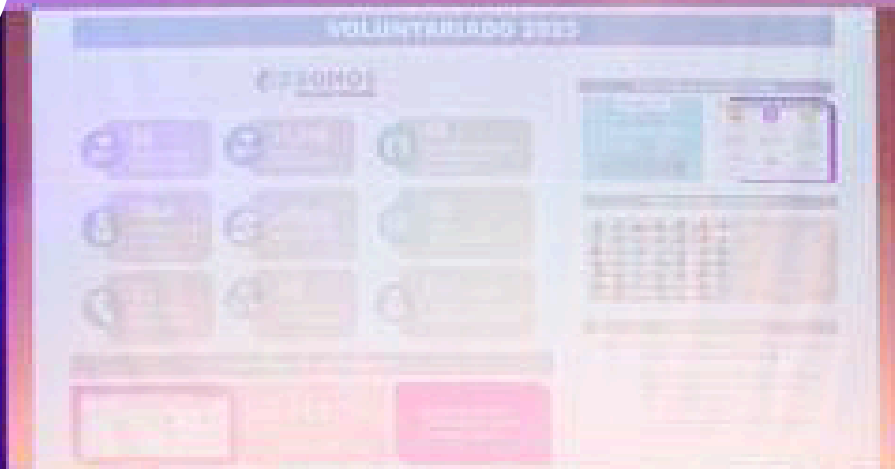


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COLEGIO DE INGENIEROS DEL PERÚ

CONSEJO DEPARTAMENTAL
LIMA



KMMP

WELCOME

EXPOPORTHUB



We generate visual impact that elevates your brand and converts visitors into tangible business opportunities, both at ExpoPORTHUB and ExpoMARINE - the Entrance Portal to the ExpoPORTHUB Specialized Fair.



lines.coscoshipping.com



COSCO
SHIPPING

Assistance point

Reference image



EXHIBITOR AREAS AND ELEMENTS



Exhibitor area

Meeting area



EXHIBITOR AREA AND ELEMENTS



Attention counter

***EXHIBITOR AREAS
AND ELEMENTS***

STAND B6

STAND

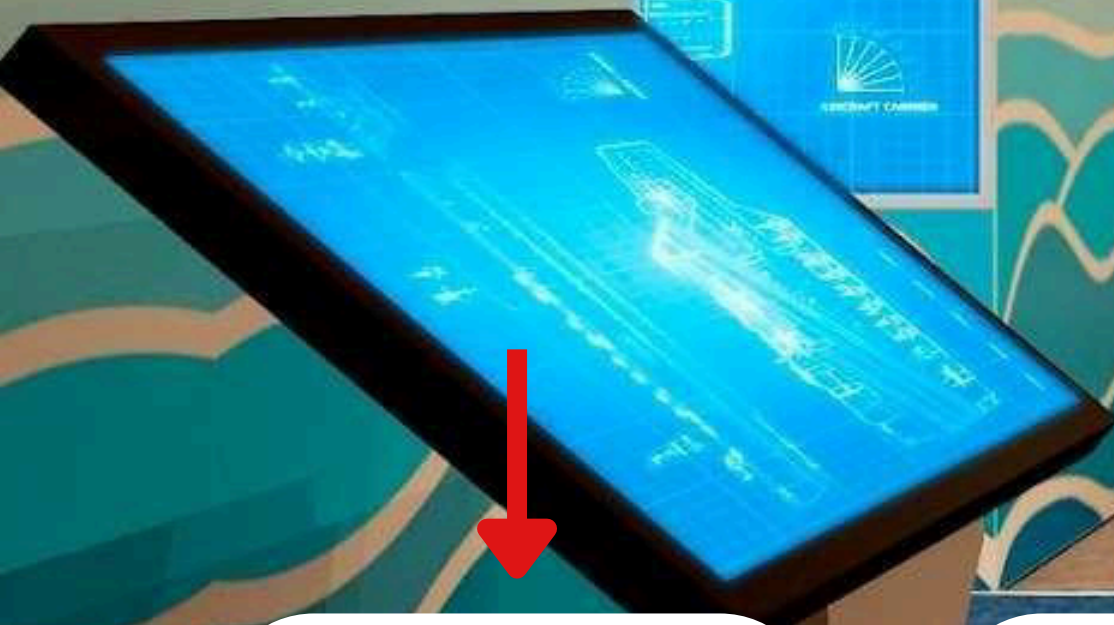


ZONA
COFFEE

ZONA
COFFEE



EXHIBITOR AREAS AND ELEMENTS



Totem

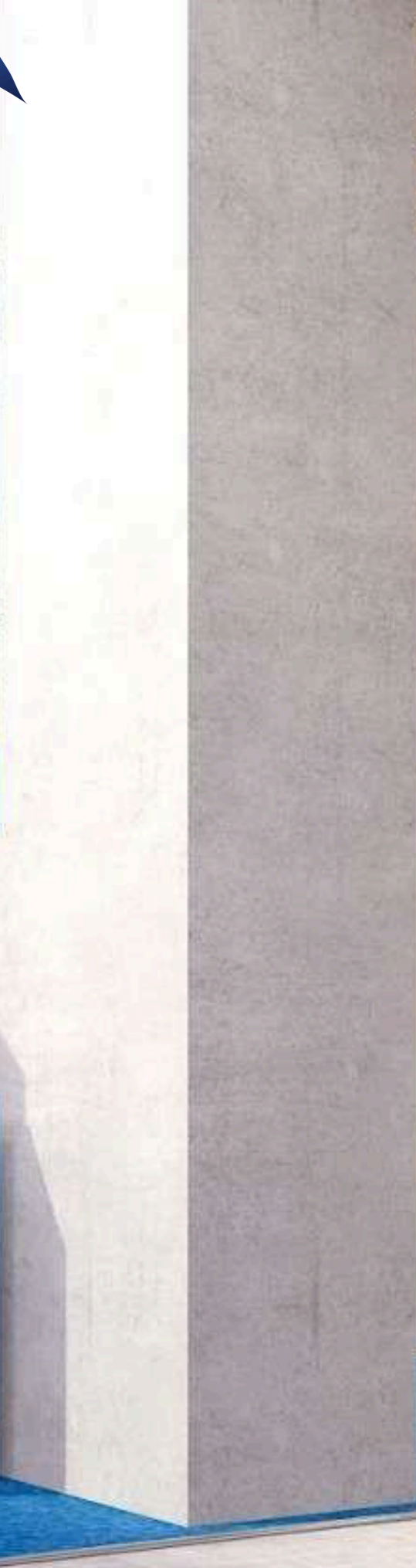


Attention counter



Instagrammable area in MDF







C11



EXPO
MARIN

STAND D12

STAND D26

STAND C11

STAND D17

***NAVAL FAIR / ZONES
A, B AND C BASEMENT***

Main Service Counter









STAND D14

Attention counter













STAND D36



STAND D36

3

STAND D33



STAND D12







XXIX COPINAVAL 2025

Pan-American Congress of Naval Engineering,
Maritime Transport and Port Engineering

Director of Institutional Image

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XXIX COPINAVAL 2025

Congreso Panamericano de Ingeniería Naval,
Transporte Marítimo e Ingeniería Portuaria
Ferias: EXPOPORTHUB & EXPOMARINE

29 Set. al 03 Oct., 2025
Centro de Convenciones del CD Lima
Colegio de Ingenieros del Perú
copinaval.com

¡Únete a quienes transforman el futuro de la Industria Naval, el
Transporte Marítimo y la Ingeniería Portuaria de las Américas!

PRESENTAN Y REALIZAN:



Capítulo
Perú



COLEGIO DE INGENIEROS DEL PERÚ

CONSEJO DEPARTAMENTAL
DE LIMA

CON EL APOYO DE:



WISTA
Perú

CON EL AUSPICIO DE:



SIMA
SERVICIOS INDUSTRIALES DE LA MARINA
CONSTRUCTORES Y REPARADORES NAVALES DESDE 1945



ACP
SNP

Perú: Eje de la Transformación de la Industria Naval y Portuaria Panamericana